

# Buyback+

## A Full-Service Buyback Partnership Program

Revolutionary new program makes device buyback a breeze! Say goodbye to the chaos with **Buyback+**

Buyback+ is the next evolution in K-12 buyback, designed specifically for clients looking for a comprehensive, hands off, and high value solution for their end-of-life device fleet needs. There is more technology deployed in schools than ever before and as a result, device buyback has never been more complicated or risky. Buyback+ is an elevated service offering that brings order to the chaos, with a single, comprehensive, hands off, and high value solution for your EOL device fleets.

### Buyback+ Benefits



#### Revenue Share Payout

Give us 90 days to sell your devices through our premium channels and we'll share in the upside. Throughout the process, you'll always be protected by our guaranteed minimum.



#### Community Purchase Program

Give your school community the opportunity to buy back your devices at a discount. We build an ecommerce storefront for you, and handle all the logistics and customer service.



#### Annual Asset Audit

We'll complete a full audit of your district's mobile assets; highlighting current values, market trends, and depreciation analysis for the next 3 years — empowering you with the forecasting intel you need to make the right lifecycle decisions for your fleet.



#### Free White Glove Logistics

We'll send our White Glove team to your site to conduct a pickup to 2x per year.



#### Recurring E-Waste Pickup

Let us responsibly recycle your electronic waste. We'll conduct a pickup to 2x per year.

# Consignment vs. Estimated Payout

## Consignment Revenue Share Payout By Device

We sell your devices, you share in the profit. Here's a look at the consignment revenue share payouts by the type of devices you have.

Chromebooks  
60% / 40%

MacBooks / Laptops  
70% / 30%

iPads / Tablets / Mobile Phones  
70% / 30%

### HP G6EE Chromebook

		A Grade	B Grade	C Grade	D Grade	F Grade	Est. Payout / Unit
Sort & Settle	Current Buyback Price	\$13	\$12	\$7	\$4	\$1	<b>\$4.85</b>
Consignment	Estimated Sale Price	\$50	\$45	\$40	\$10	\$3	<b>\$14.70</b>
	60% Revenue Share	\$30	\$27	\$24	\$6	\$1.80	

### iPad 6

		A Grade	B Grade	C Grade	D Grade	F Grade	Est. Payout / Unit
Sort & Settle	Current Buyback Price	\$80	\$70	\$55	\$35	\$4	<b>\$52.65</b>
Consignment	Estimated Sale Price	\$125	\$115	\$100	\$60	\$20	<b>\$64.33</b>
	70% Revenue Share	\$87.50	\$80.50	\$70	\$42	\$14	

### MacBook Air 13 (M2017)

		A Grade	B Grade	C Grade	D Grade	F Grade	Est. Payout / Unit
Sort & Settle	Current Buyback Price	\$215	\$193	\$145	\$80	\$15	<b>\$128.65</b>
Consignment	Estimated Sale Price	\$315	\$295	\$270	\$120	\$30	<b>\$149.14</b>
	70% Revenue Share	\$220.50	\$206.50	\$189	\$84	\$21	